

To: "Dr. Baruch Fischhoff - Chair, National Academy Committee on Improving Intelligence" <baruch@cmu.edu>, "Mr. Jake Sullivan - Director, Policy Planning Staff via Ms. Marisa S. McAuliffe" <mcauliffems@state.gov>, "Dr. Richard Cooper" <rcooper@harvard.edu>, "Dr. Richard Levin - Member, President's Council of Advisers on Science and Technology" <richard.levin@yale.edu>, "Dr. Robert M. Hauser" <hauser@ssc.wisc.edu>
From: Lloyd Etheredge <lloyd.etheredge@policyscience.net>

Subject: 260. The Kissinger & Associates Model - New Methods to Obtain Insider Information Abroad

Dear Dr. Fischhoff and Colleagues:

Kissinger and Associates is an example of an innovation in international intelligence that might be used, by America itself, in many foreign countries. The model is to hire, via their newly-created consulting firms, former senior government officials in the foreign countries. These firms can provide a flow of inside political information and interpretation that may, often, exceed what Embassy diplomats (or even spies) could learn. And the consulting firms can, at times, provide lobbying services to raise and explain foreign concerns in additional channels.

Many former National Security Advisers and Secretaries of State and former DNI's (etc.) and senior aides in America seem to be involved in consulting relationships with (private) foreign clients. And to make a good living.

Could the DNI create the same improved global networks for insider information, for America, abroad? [See also # 10 from October 2009, archived at www.policyscience.net at II. D]. It is an interesting model that could help to strengthen, double-check, "privatize" and/or make more straightforward part of the work of American Embassies.

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P. S. When challenged, the Saudi Ambassador used to joke in Washington that his

country never bribed officials when they were in office. Payoffs, he said, came in the consulting contracts (and grants to Presidential libraries, etc.) that were made available after they left office.

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